# HARMONY OF THE SEAS° SELLING GUIDE

DECK PLANS • ACCOMMODATIONS • SELLING FEATURES • EVENT VENUES

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HARMONY

BEST CRUISE LINE 15 YEARS RUNNING " OVERALL AND IN THE CARIBBEAN Readers' Choice Awards • Travel Weekly



RoyalCaribbean

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# THE BIGGEST, BOLDEST ADVENTURE AT SEA

This is not a cruise. This is seven floating neighborhoods packed with amazing, innovative and first-at-sea experiences. It's family fun at Splashaway Bay<sup>SM</sup> — with more slides than any cruise, including three racing waterslides that form The Perfect Storm<sup>SM</sup>, and the Ultimate Abyss<sup>SM</sup>, a 10-story drop for only the bravest thrill seekers. It's hanging ten high above the sea on the FlowRider® surf simulator, then ziplining nine decks above the Boardwalk®. It's climbing a massive rock wall in the middle of the Caribbean, then taking a spin on the carousel below. It's watching high-diving acrobats in the AquaTheater, and catching a Broadway-style production of the hit musical *Grease*. This is adventure on a whole new scale — and nothing short of the ultimate family vacation.



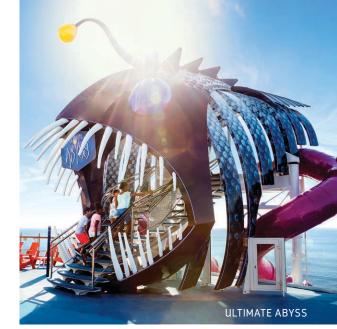
• Complimentary activities like the thrilling Perfect Storm and the Ultimate Abyss slides. Plus the FlowRider®, ice skating, a rock climbing wall, an onboard zip line, mini golf and more

 DreamWorks Experience for kids of all ages, with meet-and-greet events,
 3-D movies and more. Plus Adventure
 Ocean<sup>®</sup> for ages 3-11, Royal Babies and Tots<sup>™</sup> Nursery\* for ages 6-36 months, and activities just for teens, including a video arcade and disco

• Complimentary dining options for even the pickiest eaters plus exciting specialty restaurants "Hourly rate applies.

#### **NEW CRUISERS**

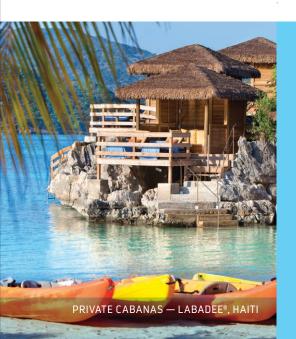
- Complimentary entertainment, with the Broadway hit musical *Grease*, dazzling ice shows in Studio B, Escape the Rubicon from Puzzle Break, and Casino Royale<sup>SM</sup>
- Specialty restaurants\* from Wonderland and Jamie's Italian to Chop's Grille and Izumi Hibachi and Sushi
- Bars and lounges with live music, dancing, karaoke and comedy plus drinks served by robots in our Bionic Bar<sup>®</sup>
- Adults-only Solarium pool, Vitality<sup>SM</sup> Spa and Fitness Center, and designer shops like kate spade new york, Bvlgari<sup>®</sup> and Hublot<sup>®</sup>
- VOOM<sup>®</sup> the fastest internet at sea\* \*Additional charges apply.



## PREMIUM CLIENTS

- Shake up the meaning of upscale with Royal Suite Class — an elevated experience offering the most expansive and unbelievable accommodations at sea
- More customized experiences, like shipwide VIP status arranged by your Royal Genie, dining in the exclusive Coastal Kitchen, or enjoying the privacy of the suites-only sun deck
- More exclusive access, from front row seats for Broadway shows to priority reservations for activities, specialty dining and venues throughout the ship
- More inclusive amenities, from spacious staterooms with luxury linens to complimentary gratuities and VOOM® — high speed internet

LEARN MORE AT LOYALTOYOUALWAYS.COM/ROYALSUITECLASS



# HARMONY OF THE SEAS®

7 NIGHT EASTERN OR WESTERN CARIBBEAN — Departing from Fort Lauderdale, FL

# DESTINATION ADVENTURES FOR EVERY CLIENT

Your clients can choose from exhilarating and exotic Caribbean itineraries filled with family-friendly vacation destinations, including Labadee<sup>®</sup>, our private paradise on the north coast of Haiti. Couples can relax in private cabanas by the beach. Family clients can amp up the thrills with exhilarating roller coasters, slides, a water park and the Caribbean's longest overwater zip line. And only Royal Caribbean can take them there. In any destination, they can go beyond and uncover the distinctive cultures and foods of each island with memorable onshore experiences.



#### COMPLIMENTARY SIGNATURE ACTIVITIES

Our innovative signature experiences let your clients try those "I've always wanted to do that!" activities on their vacation — and best of all, they're all complimentary.

Ultimate Abyss<sup>™</sup> • The Perfect Storm<sup>™</sup> • Zip Line Rock Climbing Wall • FlowRider<sup>®</sup> and more

## DREAMWORKS EXPERIENCE

Only Royal Caribbean brings the DreamWorks Experience to life, with character breakfasts\*, 3D movies, photo opportunities and other exciting family activities.

\*Fee applies for guests age 6 and above. Shrek, Madagascar, Kung Fu Panda, How to Train Your Dragon, Turbo and all related characters and properties TM & ©2018 DreamWorks Animation L.L.C.

## **ADVENTURE OCEAN® FOR KIDS**

Kids are in good hands with our complimentary Adventure Ocean® Youth and Teen Program. Uniquely creative, educational and totally fun programs combine art, history, culture and of course, crayons.

## SHOWS AND NIGHTLIFE

Miles from the mainland, clients can enjoy original productions and even the Broadway hit musical *Grease*. And Royal Caribbean is the only cruise line that offers entertainment on ice, stage, water and air — all on one ship. Your clients will enjoy seat-gripping high dives and aerial acrobatics in the AquaTheater and spectacular performances on the ice in Studio B. Plus, gaming in Casino Royale<sup>SM</sup>, comedy, karaoke and nighttime hotspots that never have a cover charge.

## VITALITY<sup>SM</sup> SPA AND FITNESS CENTERS

From the best equipment to the latest classes\*, our complimentary Vitality Fitness Center has everything to keep up with the most sophisticated fitness clubs plus an amazing view. Our full-service Vitality Spa offers a luxurious lineup of signature treatments, massages, medi-spa and salon services.

\*Additional charges apply to spa services and select fitness classes.



# **VOOM® HIGH SPEED INTERNET\***

Clients can surf, share, stream and snap their way across the Caribbean with VOOM, the fastest internet at sea. Available in packages at a great value to make staying in the loop easy and affordable.

\*Additional fees apply

Your clients can start planning today at RoyalCaribbean.com/CruisePlanner

# FIND A ROOM WITH A VIEW LIKE YOU'VE NEVER SEEN BEFORE

Beyond Ocean Views or Balconies, only Royal Caribbean offers unique Central Park and Boardwalk views that give your clients a new perspective — and exclusive complimentary amenities to enhance their cruise.



# CENTRAL PARK VIEW BALCONY

Nestled within the gardens of Central Park®, Park View Balcony accommodations connect your clients with nature, serenity and each other. Each day and night reveals new delights to Central Park View Balcony guests.

- **DINE:** Complimentary lunch for two at Sabor Taqueria & Tequila Bar, Jamie's Italian or Johnny Rockets.
- DRINK: Complimentary bottle of red wine.
- DISCOVER: Casino gaming lesson.

## **BOARDWALK VIEW BALCONY**

Nothing gets your clients closer to the action than a Boardwalk View Balcony, overlooking the colorful and fun-filled Boardwalk® neighborhood.

DINE: Complimentary meal for four at Johnny Rockets® DRINK: Complimentary soda package for two guests. DISCOVER: Rock Climbing Wall session for the entire family.

\*On 6+ night sailings, or \$30 onboard credit for 3 - 5 night sailings.



# **ROYAL SUITE CLASS**

Only Royal Suite Class delivers the thrill of Royal Caribbean® signature experiences with the quality and exclusivity of the world's finest resorts. Your most discerning clients can choose from three tiers of suites: Star, Sky and Sea, each with its own complement of luxurious appointments, special amenities and sumptuous inclusions such as all-inclusive gratuities, unlimited beverages and complimentary VOOM® — the fastest Internet at sea.



# A MENU OF DELICIOUS POSSIBILITIES

# COMPLIMENTARY DINING OPTIONS

- Main Dining Room Our multi-level full-service dining room serves complimentary breakfast, lunch and dinner.
- Windjammer A casual venue with spectacular complimentary buffets.

**Plus:** Boardwalk Dog House, Café Promenade, Mini Bites, Park Café, Sorrento's Pizza, Vitality Café, and 24-hour room service\* <sup>\*Room service fees may apply.</sup>

## **SPECIALTY DINING OPTIONS\***

150 Central Park — Multi-course menu updated seasonally with fresh, distinct ingredients.
Coastal Kitchen — Mediterranean-inspired flavors meet California cool. Exclusive dining for Royal Suite Class and loyalty guests.

**Wonderland Imaginative Cuisine**—Our chefs twist the kaleidoscope to invent fantasy gourmet dishes.

Chops Grille<sup>™</sup> — Our signature steakhouse offering the finest cuts and seafood. Izumi Hibachi and Sushi — Sushi, sashimi, hot rock (ishi-yaki) plates and more.

**Jamie's Italian** — Rustic Italian favorites by Chef Jamie Oliver, handmade with fresh, seasonal ingredients.

**Chef's Table** — An exclusive five-course gourmet dining experience with wine-pairing for small, intimate groups.

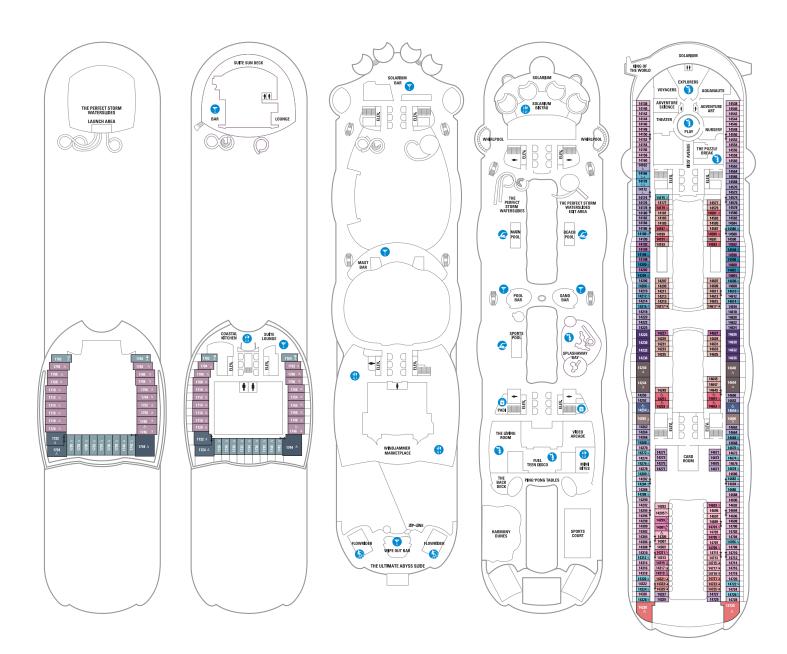
**Sabor Modern Mexican** — Traditional Mexican cuisine with a contemporary twist.

**Plus:** Johnny Rockets<sup>®</sup>, Cupcake Cupboard, Starbucks<sup>®</sup>, Solarium Bistro (evening dining) Ben & Jerry's<sup>®</sup> ice cream

\*Additional charges apply for specialty dining venues. Specialty beverages, beer, wine and soda are charged separately and are offered at current bar menu.

See our complete Dining Guide at CruisingPower.com/RoyalDining Suites reflecting second story of lofts on deck 17

DECK 17 RL TL L1 L2



## Deck plans applicable for sailings from May 5, 2018 to April 28, 2019.

Profile 1819. Updated 10/11/2017.

#### LEGENDS:

- † Stateroom has third and fourth Pullman beds available
- Stateroom with sofa bed and third Pullman bed available
- \$ Stateroom has four additional Pullman beds available
- \* Stateroom has third Pullman bed available
- $\Delta$  Stateroom with sofa bed
- \$ Connecting staterooms
- & Indicates accessible staterooms
- Stateroom has an obstructed view

#### NOTES:

- Safes All staterooms.
- All stateroom and balcony sizes are approximate.
- Refrigerators available upon request depending on availability. Safety deposit boxes are also available at Guest Relations. Not shown: Medical Center.
- A Royal King measures 72.5 inches wide by 82 inches long.

For sofa bed configuration call your Travel Agent or Royal Caribbean. All Royal Caribbean® staterooms and suites come complete with private bathroom, vanity area, hair dryer, closed-circuit TV and phone.

DECK 12	DECK 11	DECK 10	DECK 9	DECK 8
VS A3 0S GS 14	A3 05 65 4	A2 0S GT GS J4	A2 GT GS 14	A1 GS 3 4
1C 2C 1D 2D 5D 6D	1A 1C 2C 1D 2D 5D 6D	1C 2C 1D 2D 5D 6D	1C 2C 1D 4D 7D 8D	1C 2C 1D 4D 7D 8D
11 21 41 1J 2J	11 21 41 1J 2J	11 21 41 1J 2J	11 21 41	11 21 41
1V 2V 4V	1K 6N 1R 4U 1V 3V 4V	6N 4U 1V 3V 4V	6N 15 4U 1V 3V 6V	6N 4U 3V 6V

Dining Venue
Entertainment Area
Bars & Lounges

🜖 Kids & Teens Area 📀 Pool

🚱 Spa

Fitness
 Running Track
 Rock Climbing Wall

FlowRider<sup>®</sup>
Information
Conference Center

i Shoppingi Casino Royale<sup>™</sup>

DECK 7 GS 13 14								
1A 2C 1D 4D 7D 8D								
6N 1T 4U 1V 2V 3V 6V								

DECK 6								
GS J3 J4								
1C 2C 1D 4D 7D 8D								
4U 1V 2V 3V 6V								

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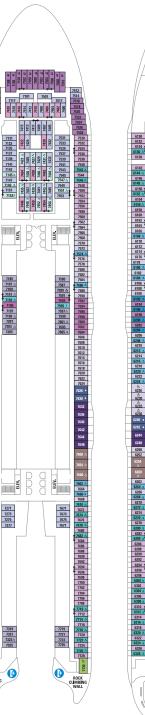
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STARB

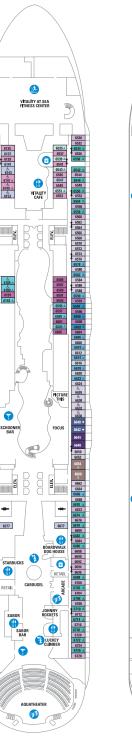


**DECK 4** 20 <mark>2</mark>W

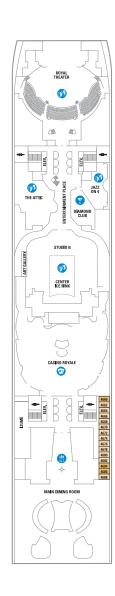
DECK 3 1N 2N 1V 2V

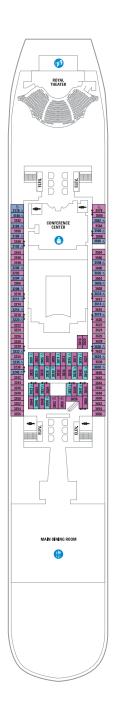


ROCK CLIMBING WALL









# SUITES

**RU ROYAL LOFT SUITE** —Two-decks-high stateroom with panoramic views. On second level, master bedroom has a King size bed with Duxiana Mattress; bathroom with tub, shower, two sinks and bidet and a closet. On main level, second bedroom with closet and two twin beds that convert to Royal King; dining area with dry bar, living room with sofa that converts to double bed; bathroom with shower. Private balcony with whirlpool and dining area. Sleeps up to 6 guests. Stateroom: 1,524 sq. ft. Balcony (main level): 843 sq. ft.

**TL STAR LOFT SUITE** — Two-decks-high stateroom with panoramic views. Master bedroom and bathroom on second level. Bedroom has a King size bed with Duxiana Mattress. Stairway to second level. Bathrooms with shower for two. Private balcony with dining area. Dining area with dry bar. Living room sofa converts to double bed. Closets on each level. Stateroom: 722 sq. ft. Balcony: 410 sq. ft.

VILLA SUITE - 4 BEDROOM — Two Master bedrooms with King size bed with Duxiana Mattress. Two Master bathrooms with tub. Two bedrooms with two twin beds that convert to Royal King and two Pullman beds (one with bathroom). Guest bathroom with shower. Balcony with a whirlpool, dining area, and bar. Dining room with dry bar. Living room sofa converts to a double bed. Stateroom can sleep up to 14 guests, must have at least 8 to book. Stateroom: 1,142 sq. ft. Balcony: 476 sq. ft.

L1 L2 CROWN LOFT SUITE — Two-decks-high stateroom with panoramic views. Master bedroom with Royal King size bed and bath on second level. Bath with shower on main level. Private balcony with chairs, dining area with dry bar, table/desk. Living room sofa converts to double bed. Stateroom: 545 sq. ft. Balcony: 114 sq. ft.

L1 CROWN LOFT SUITE - ACCESSIBLE — Two-decks-high stateroom with panoramic views. Master bedroom with Royal King size bed and bath on second level. Bath with shower on main level. Private balcony with chairs, dining area with dry bar, table/desk. Living room sofa converts to double bed. Stateroom: 737 sq. ft. Balcony: 140 sq. ft.

A1 SPACIOUS AQUATHEATER SUITE LARGE BALCONY - 2 BEDROOM — Master bedroom has a King size bed with Duxiana Mattress. Second bedroom has two twin beds that convert to Royal King and two Pullman beds. Vanity with chair in each bedroom, living area with double sofa bed, dining room, marble entry, entertainment center. Two bathrooms, master with tub. Expansive balcony with table and chairs. Stateroom: 823 sq. ft. Balcony: 772 sq. ft.

**AQUATHEATER SUITE WITH LARGE BALCONY - 2 BEDROOM** — Master bedroom has a King sizebed with Duxiana Mattress. Second bedroom has two twin beds that convert to Royal King and two Pullman beds. Vanity with chair in each bedroom, living area with double sofa bed, dining room, marble entry, entertainment center. Two bathrooms, master with tub. Expansive balcony with table and chairs. Stateroom: 673 sq. ft. Balcony: 610 sq. ft.

A3 SPACIOUS AQUATHEATER SUITE - 1 BEDROOM — Bedroom area with two twin beds that convert to Royal King. One bathroom with tub, large closets, sitting area with table and sofa bed. Private balcony with seating area and private dining. Stateroom: 562 sq. ft. Balcony: 589 sq. ft.

A4 AQUATHEATER SUITE - 1 BEDROOM — Bedroom area with two twin beds that convert to Royal King. One bathroom with tub, large closets, sitting area with table and sofa bed. Private balcony with seating area and private dining. Stateroom: 604 sq. ft. Balcony: 631 sq. ft.

OWNER'S SUITE - 1 BEDROOM — Two twin beds that convert to Royal King. Private bathroom with tub and two sinks, marble entry, large closets, living area with table and sofa. Private balcony with table and chairs. Stateroom: 556 sq. ft. Balcony: 243 sq. ft.

**GRAND SUITE - 2 BEDROOM** — Two bedrooms with two twin beds that convert to Royal King and vanity with chair. Two Pullman beds in second room. Living area with double convertible sofa, marble entry, entertainment center, two bathrooms - master bath with tub. Private balcony with table and chairs. Stateroom: 580 sq. ft. Balcony: 238 sq. ft.

**GRAND SUITE - 1 BEDROOM** — Bedroom area with two twin beds that convert to Royal King. Full bathroom with tub and two sinks. Living room with sofa that converts to double bed. Private balcony with seating area and private dining. Sleeps up to 4. Stateroom: 371 sq. ft. Balcony: 105 sq. ft.

**J3 J4 JUNIOR SUITE** — Bedroom area with two twin beds that convert to Royal King. Full bathroom with tub. Sitting area with sofa. Private balcony. Sleeps up to 4. Stateroom: 287 sq. ft. Balcony: 80 sq. ft.

**JUNIOR SUITE - ACCESSIBLE** — Bedroom area with two twin beds that convert to Royal King. Full bathroom with tub. Sitting area with sofa that converts to double bed. Private balcony. Sleeps up to 4. Stateroom: 390 sq. ft. Balcony: 107 sq. ft.

# BALCONY

**1A ULTRA SPACIOUS OCEAN VIEW WITH LARGE BALCONY** — Two twin beds that convert to Royal King. Sofa converts to double, two Pullman beds, private bathroom and sitting area. Stateroom: 271 sq. ft. Balcony: 82 sq. ft.

**1A** ULTRA SPACIOUS OCEAN VIEW WITH LARGE BALCONY - ACCESSIBLE — Two twin beds that convert to Royal King. Sofa converts to double, two Pullman beds, private bathroom and sitting area. Stateroom: 374 sq. ft. Balcony: 108 sq. ft.

**1C 2C OCEAN VIEW WITH LARGE BALCONY** — Two twin beds that convert to Royal King, sitting area with sofa, full bathroom and private balcony. Stateroom: 182 sq. ft. Balcony: 80 sq. ft.

**1D 2D 4D 5D 6D 7D 8D OCEAN VIEW BALCONY** — Two twin beds that convert to Royal King, sitting area with sofa, full bathroom and private balcony. Stateroom: 182 sq. ft. Balcony: 50 sq. ft.

**1D 2D 4D OCEAN VIEW BALCONY - ACCESSIBLE** — Two twin beds that convert to Royal King, sitting area with sofa, full bathroom and private balcony. Stateroom: 272 sq. ft. Balcony: 80 sq. ft.

**11 21 41 BOARDWALK VIEW BALCONY** — Two twin beds that convert to Royal King, Central Park view balcony, sitting area, and a private bathroom. Stateroom: 182 sq. ft. Balcony: 52 sq. ft.

**11 21 BOARDWALK VIEW BALCONY - ACCESSIBLE** — Two twin beds that convert to Royal King, boardwalk view balcony, sitting area, and a private bathroom. Stateroom: 274 sq. ft. Balcony: 73 sq. ft.

**1J 2J CENTRAL PARK VIEW BALCONY** — Two twin beds that convert to Royal King, boardwalk view balcony, sitting area, and a private bathroom. Stateroom: 182 sq. ft. Balcony: 52 sq. ft.

**1J 2J CENTRAL PARK VIEW - ACCESSIBLE** — Two twin beds that convert to Royal King, Central Park view balcony, sitting area, and a private bathroom. Stateroom: 274 sq. ft. Balcony: 86 sq. ft.

# OCEAN VIEW

**IK ULTRA SPACIOUS OCEAN VIEW** — Two twin beds that convert to Royal King. Sofa converts to double, two Pullman beds, private bathroom and sitting area. Stateroom: 271 sq. ft.

**1N 2N 6N OCEAN VIEW** — Two twin beds that convert to Royal King, private bathroom and sitting area. Stateroom: 179 sq. ft.

**IN 2N OCEAN VIEW - ACCESSIBLE** — Two twin beds that convert to Royal King, private bathroom and sitting area. Stateroom: 264 sq. ft.

**20** STUDIO OCEAN VIEW — Full size bed and full bathroom. Single occupancy stateroom, no single supplement required. Can sleep up to 2. Stateroom: 96 sq. ft.

# INTERIOR

**IR SPACIOUS INTERIOR** — Two twin beds that convert to Royal King. Sofa converts to double, two Pullman beds, private bathroom and sitting area. Stateroom: 260 sq. ft.

1S CENTRAL PARK VIEW INTERIOR — Two twin beds that convert to Royal King, Central Park view, sitting area, and a private bathroom. Stateroom: 199 sq. ft.

**IT PROMENADE VIEW INTERIOR** — TTwo twin beds that convert to Royal King, private bathroom and sitting area. Stateroom: 191 sq. ft.

**4U** INTERIOR WITH VIRTUAL BALCONY — A high-definition screen that spans nearly floor to ceiling, providing real-time views of the ocean and destinations. Two twin beds that convert to Royal King, private bathroom and sitting area with sofa. Stateroom: 172 sq. ft.

**4U** INTERIOR WITH VIRTUAL BALCONY - ACCESSIBLE — A high-definition screen that spans nearly floor to ceiling, providing real-time views of the ocean and destinations. Two twin beds that convert to Royal King, private bathroom and sitting area with sofa. Stateroom: 258 sq. ft.

**1V 2V 3V 4V 6V INTERIOR** — Two twin beds that convert to Royal King, private bathroom and sitting area. Stateroom: 140 sq. ft.

**1V 2V 6V INTERIOR - ACCESSIBLE** — Two twin beds that convert to Royal King, private bathroom and sitting area. Stateroom: 258 sq. ft.

**2W STUDIO INTERIOR** — Full size bed and full bathroom. Enjoy Virtual Views of real-time scenery via your flat-screen television. Single occupancy stateroom, no single supplement required. Can sleep up to 1. Stateroom: 96 sq. ft.



# **BOOK GROUPS WITH YOUR FAMILY CLIENTS**

Families present a natural opportunity to please your clients with group booking benefits. Many clients love to travel with family and friends, especially when celebrating big events like birthdays, weddings, graduations and reunions. A group booking requires only eight staterooms — bringing you more GAP points, additional marketing funds, higher bonus commissions and happier clients.

THEATERS		CAPACITY SEATED   RECEPTION	POOL AREAS (CONT.)	DECK	CAPACITY
AMBER THEATER — Our dramatic Main Theater.		1,394	SPORTS POOL — Water sports and lap swimming.	15	100
AQUATHEATER — High diving theater with stadium seating and movie screens.		600	SKY BAR	16	25
STUDIO B — Ice-skating theater with stadium seating.		775   1,000	WIPE OUT BAR — Next to the two FlowRiders <sup>®</sup> .	16	100
CONFERENCE CENTER		CAPACITY	BARS, CLUBS AND LOUNGES	DECK	CAPACITY SEATED   RECEPTION
lewel	3	50	DAZZLES — Two-level club lounge with view of Central Park.	8, 9	200   220
Serenade	3	60	THE ATTIC — Family shows and adult comedy.	4	180   220
Brilliance	3	120	BOOT & BONNET PUB — Classic, British-style pub.	5	128
Radiance	3	90	DIAMOND CLUB — VIP Lounge for loyalty program members and guests in Grand Suites and above.	4	128
Total Conference Center Capacity		330	BOLEROS — Follow the Latin beat and cool down with a mojito.	5	90   120
POOL AREAS	DECK	CAPACITY	SCHOONER BAR — Sing-along piano bar.	6	107
SOLARIUM POOL — Glass-canopied, adults-only	15	600	JAZZ ON 4 — Intimate jazz and blues lounge.	4	92   100
SOLARIUM BAR	16	225	ON AIR CLUB — Karaoke lounge and sports bar.	5	113   140
BEACH POOL — A gradual incline invites you in.	15	100	SABOR BAR — Casual neighborhood spot.	6	80
			VINTAGES — Intimate wine and tapas bar with a robust selection.	8	53
			RISING TIDE BAR — Rises and descends three decks.	5, 6, 7, 8	32

Select venues are available for private events.

## Book your clients' next adventure onboard Harmony of the Seas<sup>e</sup> Get started using Espresso<sup>™</sup> on CruisingPower.com

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